

## Request for Proposal – Retail Digital Signage Program Q&A (#1)

### Answers published September 19, 2024

1. **In reference to pp. 3-4, Section 3.0 – Scope of Services:** As stated in the RFP, are you able to provide us with a list or contact information for NCEL's existing vendor partners for sub-contractor vendor services?

Bidders and the Successful Vendor may pursue – though are not required to pursue – independent subcontracting arrangement(s) with other third-parties in order to fulfill the NCEL’s requirements.

By way of information only, the NCEL’s existing vendor partner IGT Global Solutions Corporation (“IGT”) may be available as a subcontractor to help a bidder deliver goods and services contemplated in this procurement. Presently, pursuant to a separate, established contract, IGT provides the NCEL with various services related to the NCEL’s presence in retail locations across the state, including (among other things) services related to the provision and maintenance of lottery equipment at the point of sale. The nature of the services IGT provides to the NCEL may (or may not) align with aspects of certain services and deliverables in the RFP. An interested bidder may contact David Pezzullo, IGT Account Development Manager, via email at David.Pezzullo@IGT.com, to explore potential private, arm’s-length negotiations for subcontracting services. Do not include the NCEL on such communications or on other communications of this nature.

In addition to lottery-specific services and deliverables that IGT provides on-site in NCEL retail environments, the NCEL also procures a variety of goods and services from other vendors. Providing a full list of the NCEL’s vendor partners is beyond the scope of this procurement Q&A. Nevertheless, if a party seeks specific information about the identity of an existing NCEL vendor that provides specific goods or services germane to this RFP, then the Commission staff may be able to respond to this kind of tailored inquiry. Please review RFP Sections 2.0 (RFP Clarification Questions) and 6.2 (Contact Person).